Can We Find Political Advertising Effects in the CCES?

Seth Hill James Lo Lynn Vavreck John Zaller

University of California, Los Angeles March 10, 2007

 Ultimately, we want to measure campaign advertising effects in 2006 House races.

- Ultimately, we want to measure campaign advertising effects in 2006 House races.
- A Midwest sample stratified on DMAs.

- Ultimately, we want to measure campaign advertising effects in 2006 House races.
- A Midwest sample stratified on DMAs.
- First we want to know: Does our sample contain persuadable respondents in proper proportions? An obvious concern with an internet sample.

- Ultimately, we want to measure campaign advertising effects in 2006 House races.
- A Midwest sample stratified on DMAs.
- First we want to know: Does our sample contain persuadable respondents in proper proportions? An obvious concern with an internet sample.
- Check this using a national sample.

CCES Sample

 Nationally Representative Respondents, N=2,000.

CCES Sample

- Nationally Representative Respondents, N=2,000.
- Compare to the American National Election Studies 2004 Cross-Section – Post-Election Completes Only, N=1,066.
 - Because the Census does not ask partisanship, ideology, etc.

Measuring Political Information

- Tried multiple methods.
- For this presentation: simplicity.

Measuring Political Information

- Tried multiple methods.
- For this presentation: simplicity.
- Additive scale of correct responses to the same open-ended questions:

Measuring Political Information

- Tried multiple methods.
- For this presentation: simplicity.
- Additive scale of correct responses to the same open-ended questions:
- "What job or office does Dick Cheney hold?"
- "What job or office does John Roberts hold?" (William Rehnquist in the NES 2004)

- NES 2004
 - Cheney: 85%

- CCES 2006
 - Cheney: 93%

• NES 2004

Cheney: 85%

- Rehnquist: 28%

CCES 2006

• Cheney: 93%

Roberts: 27%

- NES 2004
 - Cheney: 85%
 - Rehnquist: 28%
- NES 1986
 - Rehnquist: 18% (no weights)

- CCES 2006
 - Cheney: 93%
 - Roberts: 27%

NES 2004

Cheney: 85%

- Rehnquist: 28%

- Hastert: 9%

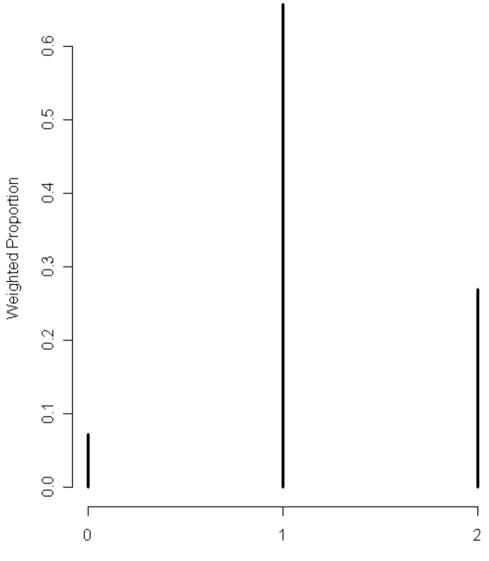
CCES 2006

Cheney: 93%

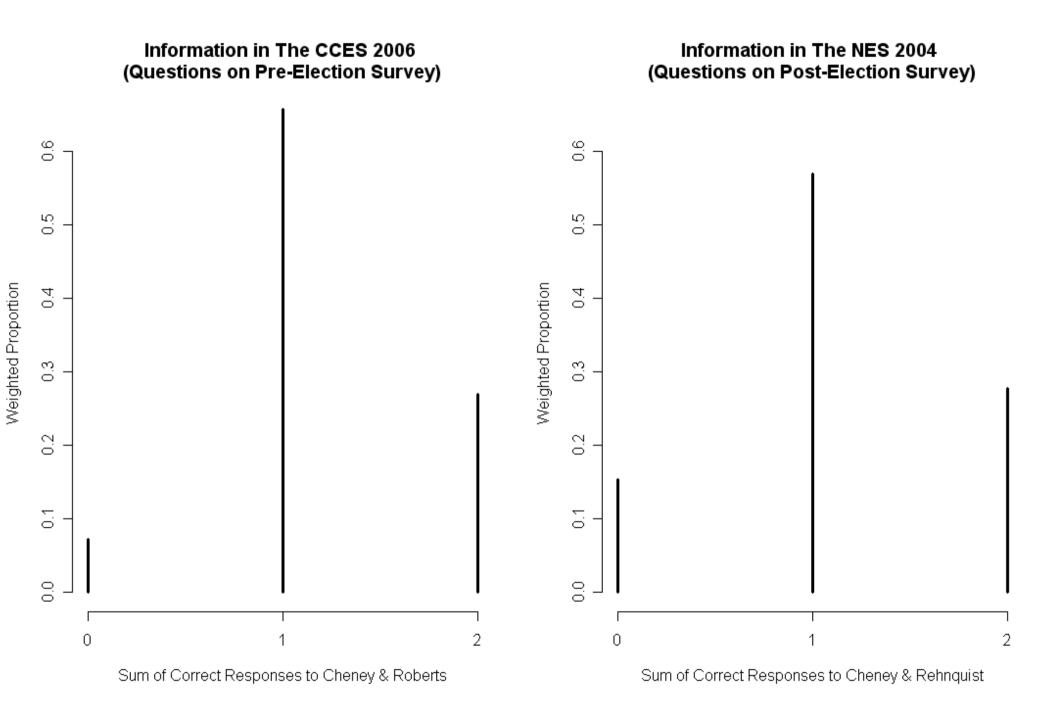
• Roberts: 27%

Hastert: 49%

Information in The CCES 2006 (Questions on Pre-Election Survey)



Sum of Correct Responses to Cheney & Roberts



Measuring Partisanship & Ideology

- Partisanship
 - Polimetrix uses the same branching question as the NES '04 to get to a 7-point Party ID.

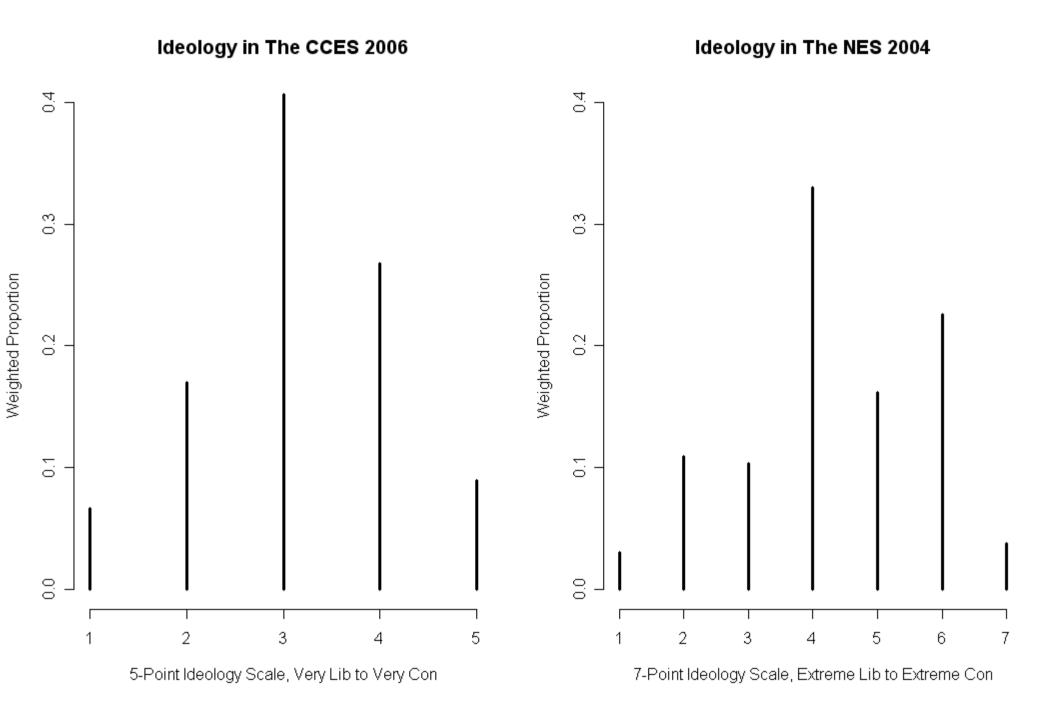
Measuring Partisanship & Ideology

Partisanship

 Polimetrix uses the same branching question as the NES '04 to get to a 7-point Party ID.

Ideology

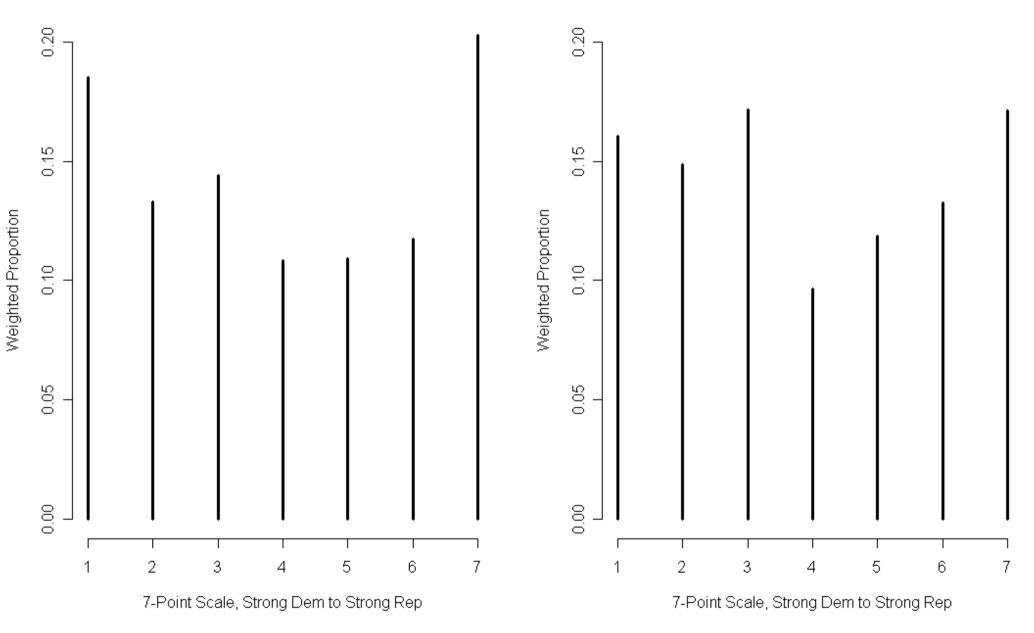
- Polimetrix: 5-point Ideology, from "very liberal" to "very conservative."
- NES '04: 7-point Ideology, from "extremely liberal" to "extremely conservative."



Note: NES prompted for "Haven't Thought Much About It"; 23% (weighted) of respondents selected this option.



Party ID in The NES 2004



 We'd like some respondents who are not so politically constrained that they are immune to campaign advertising.

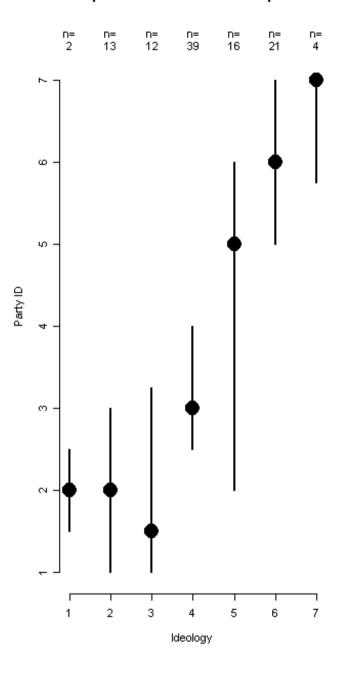
- We'd like some respondents who are not so politically constrained that they are immune to campaign advertising.
- Respondent persuadability should be related to how closely ideology maps to partisanship.

- We'd like some respondents who are not so politically constrained that they are immune to campaign advertising.
- Respondent persuadability should be related to how closely ideology maps to partisanship.
- Close ideology-partisanship relationship evidence of low persuadability.

- We'd like some respondents who are not so politically constrained that they are immune to campaign advertising.
- Respondent persuadability should be related to how closely ideology maps to partisanship.
- Close ideology-partisanship relationship evidence of low persuadability.
- Noisy ideology-partisanship relationship evidence of persuadabiliy.

Quartiles of Party ID by Ideology by Information, NES 2004

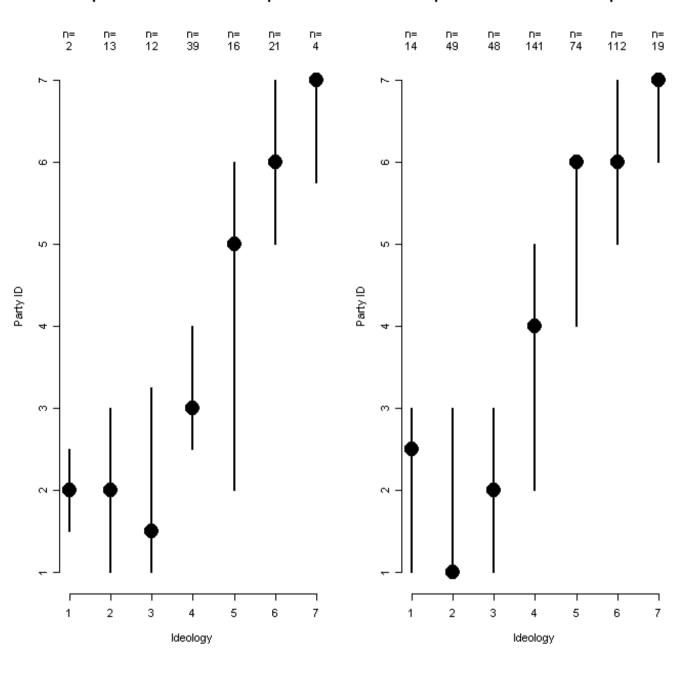
Respondents with 0 correct responses.



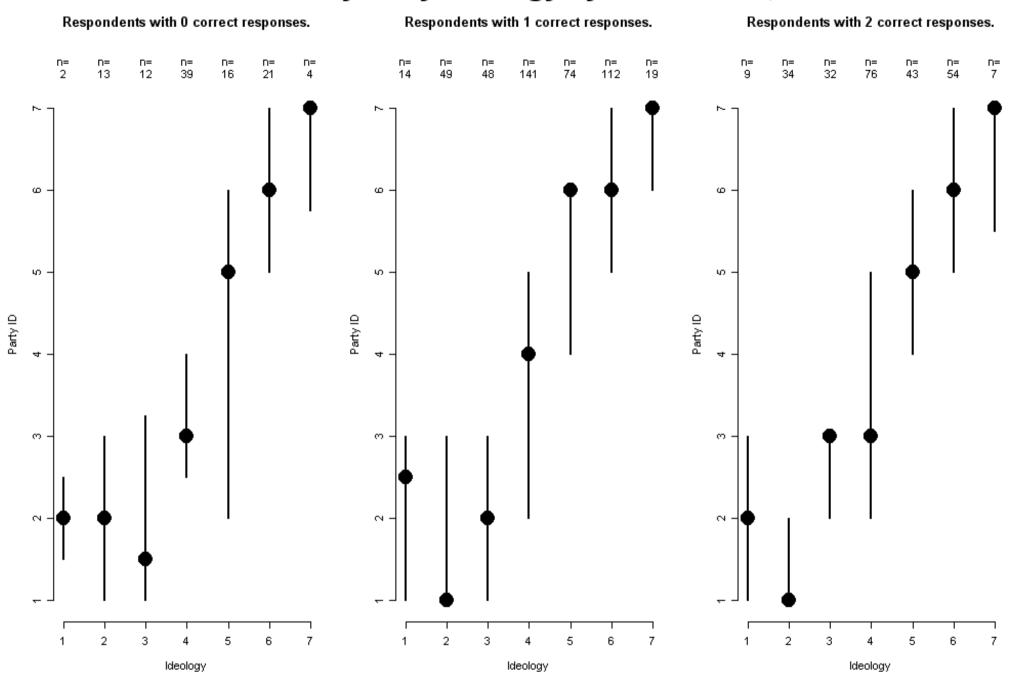
Quartiles of Party ID by Ideology by Information, NES 2004

Respondents with 0 correct responses.

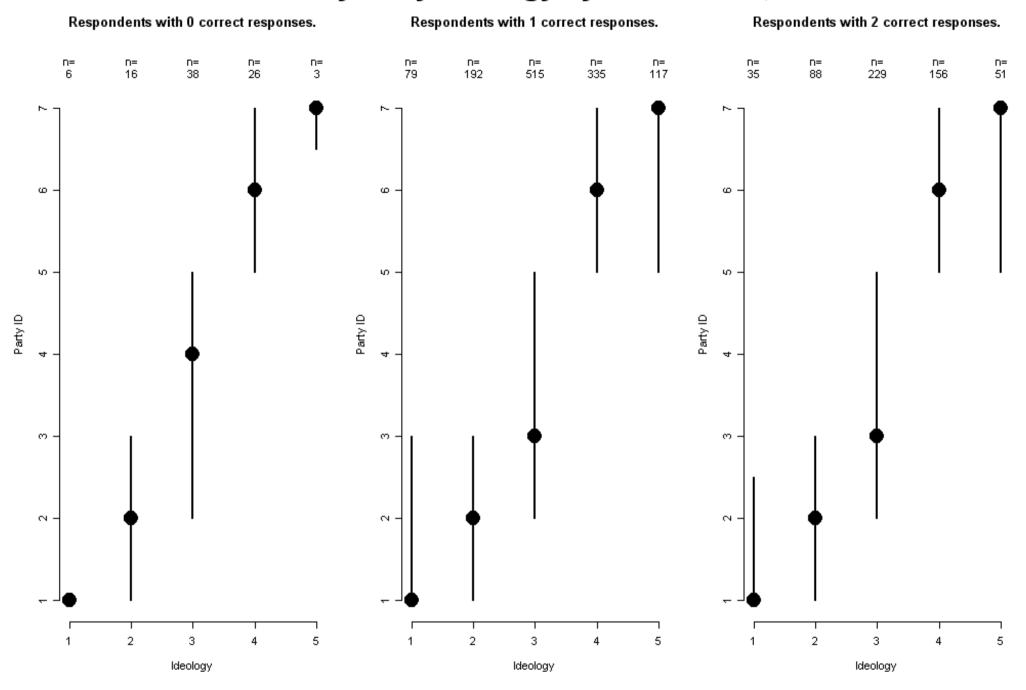
Respondents with 1 correct responses.



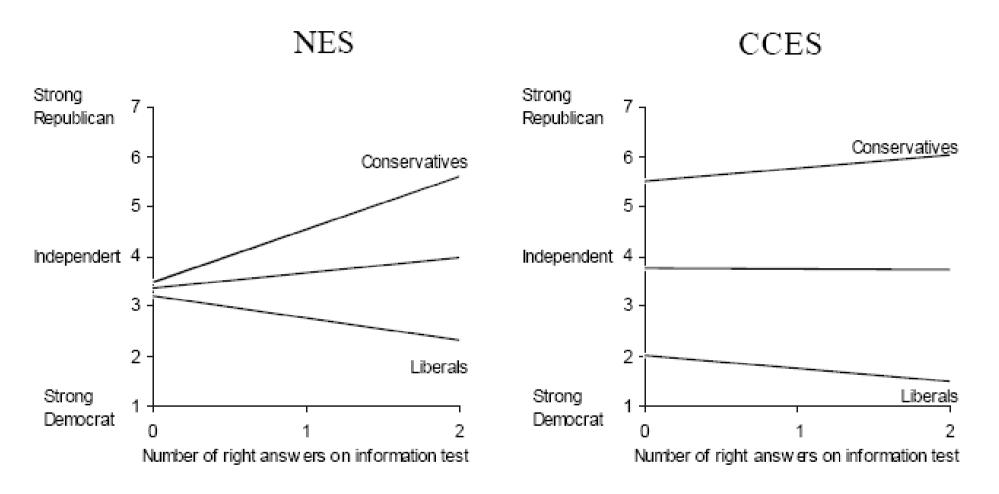
Quartiles of Party ID by Ideology by Information, NES 2004



Quartiles of Party ID by Ideology by Information, CCES 2006



The interaction of information, party, and ideology (fitted data)



Graphshowsplotofyhatsfromthe model: PID = b0+b1*ideo+b2*info + b3*ideo*info (Variables coded toidenticalvaluesinNES and CCES;ideology isa3-ptvariable)

 CCES appears to have good balance on ideology relative to the NES 2004.

- CCES appears to have good balance on ideology relative to the NES 2004.
- CCES appears a little too (partisan) polarized, a little too informed ... too little susceptibility to political advertising?

- CCES appears to have good balance on ideology relative to the NES 2004.
- CCES appears a little too (partisan) polarized, a little too informed ... too little susceptibility to political advertising?
- Potential non-ignorable difference between lowinfo NES respondents and low-info CCES respondents in regards to constraint.